

Minutes of the Pre Bid meeting held on 28-12-2010 in connection with submission of EOI for selection of PMC for development of NW- 4 & 5 under PPP mode.

1. A pre bid meeting was held on 28.12.2010 at IWAI Noida in connection with submission of EOI for selection of PMC for development of NW- 4 & 5 under PPP mode. List of participants is enclosed at Annex-1.
2. At the outset, Director (P&C) gave a brief on the project of NW 4 & NW 5 and interalia apprised the participants that for the first time in India attempt is being made to develop a waterway under PPP mode, and PMC shall be required to assist IWAI in this respect which shall include
 - a) Due diligence on DPR, prepared by WAPCOS
 - b) Preparation of bid documents based on Govt. of India's norms for PPP projects.
 - c) Bid process management; and
 - d) Supervision and monitoring of project execution and maintenance.
3. It was also informed that the project is conceived with private sector participation supported with Viability Gap Funding (VGF) Scheme of Govt. of India for infrastructure projects.
4. Thereafter the views of the participants were sought.
5. Detailed discussions were held on various points raised by the representatives of prospective bidders on the clauses of EOI and the following decisions were taken:

Sl No.	Para/ Point	Decision taken
1.	Para 4- Cost of DPR	Full set of DPR will be made available on payment of Rs. 10,000/- for each waterway in the form of DD in favour of "IWAI Fund" payable at Noida/ New Delhi.
2.	Para 6- Documents to be submitted	<ol style="list-style-type: none">i. Relevant project experience will be considered based on details of consultancy works undertaken during the past 10 years.ii. If the consultant does not possess completion certificate for the works completed recently, copy of work order may be submitted as proof of work experience.

		iii. Detailed methodology may be submitted in the form of understanding the project as well as how the consultant plan to proceed further as PMC in execution of the project.										
3.	Para7 – Short Listing criteria	<p>The following marks system will be followed for evaluation purpose of EOI bids.</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">i. Past relevant experience of the firm-</td> <td style="text-align: right;">40</td> </tr> <tr> <td>ii. Past experience of key personnel-</td> <td style="text-align: right;">30</td> </tr> <tr> <td>iii. Financial strength-</td> <td style="text-align: right;">15</td> </tr> <tr> <td>iv. Methodology –</td> <td style="text-align: right;">15</td> </tr> <tr> <td></td> <td style="text-align: right; border-top: 1px solid black;">100</td> </tr> </table> <p><u>Note:</u></p> <ul style="list-style-type: none"> • Bidder who scores minimum 70 marks would be considered for short listing purpose. • Against the firm’s past experience the consultant has to specify the 5 projects executed/ being executed during last 10 years period for evaluation. <p>CVs of key personnel in the field of fairway development including dredging, terminal design and construction, design and construction of barrages including navigational structures, vessel expert, cargo expert, financial/ economic expert etc. to be considered.</p>	i. Past relevant experience of the firm-	40	ii. Past experience of key personnel-	30	iii. Financial strength-	15	iv. Methodology –	15		100
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	100											
4.	Para 10- Extension of time for submission of EOI	The last date of submission of EOI is extended upto 1500 hrs of 2nd February, 2011 and the same will be open at 1530 hrs on the same day.										
5.	Other points											
i)	Environmental	The separate EIA/ EMP studies are in progress through										

	clearance	a consultant for both the waterways. The responsibility of obtaining environmental clearance rest with the developer/ concessionaire. However, the PMC may assist IWAI in getting environmental clearance, if required.
ii)	PPP document	The PPP documents will have to be prepared based on Govt of India guidelines.
iii)	International Consultant	Association of International consultant is not mandatory. However, if any consultant wish to include any individual foreign consultant or Associate, it will be considered at par with the Indian expert or firm, as the case may be.
iv)	Land Acquisition	The responsibility of land acquisition shall rest with the IWAI. However PMC will extend all required assistance for the same including interaction with the concerned State Govt.
v)	Problems/ Issues from State Govt.	The concerned State Govts had already given concurrence for both the projects. IWAI already have had several rounds of discussion with them and they assured all necessary assistance/ support for the implementation of the projects.
vi)	PPP model	The PMC has to study all available models of PPP and suggest the most suitable PPP model for executing the capital works for development of NW-4 and NW-5 and maintenance thereof for the specified period.

**List of representatives of firms who attended pre bid meeting for selection of PMC
for NW 4 & 5 held on 28.12.2010**

S. No.	Name (Mr./ Ms.)	Organization
1	Shomendra Murari	IL & FS Infrastructure
2	A. N. Mishra	RITES Ltd, Gurgaon
3	Karan Katra	VKS Infratech Management Pvt. Ltd
4	M. M. Srivastava	VKS IMPL
5	A. K. Sarkar	VKS IMPL
6	Kratvi Seth	ERNST & Young Gurgaon
7	Nishi Chandra	Haskoning India (Noida)
8	Niek Vander Sluijs	Haskoning India (Noida)
9	Anil Kumar	MWH New Delhi
10	Surender Kumar	MWH New Delhi
11	Arjun Chhikara	WAPCOS Limited
12	Prabhat Singh	The Louis Berger Group
13	Ashish Kapur	Grant Thornton
14	Sujata Mishra	Grant Thornton
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